

## Office of the Chief of Naval Operations

Op-16-B-2

DRAFT by 3243

21 August, 1940

## MEMORANDUM FOR THE DIRECTOR:

~~Director of Naval Intelligence.~~  
**SUBJECT: Salaries for Special Agents and Agents.**

1. In the employment of investigative personnel for Naval Intelligence, it is recommended that the salary scale suggested below be followed: ~~for agents and special agents, but not including Agents in Charge, their Agents and Special Agents, but not including Agents in Charge.~~

## (a) Special Agents

Entrance Salary: \$3200 to \$3600  
Increases possible to: \$4000

## (b) Agents

Entrance Salary: \$2700 to \$3200  
Increases possible to: \$3600

2. It is believed desirable to permit the exercise of some discretion in setting entrance salaries, depending on the qualifications and earning power of the particular employee.

3. The F.B.I. entrance salary is not variable, being \$3200 for all "Special Agents." However, the majority of their appointees have had no previous investigative experience, and the initial salary naturally contemplates a long training period and many months actual investigative work before the "Special Agent" begins to reach his maximum efficiency and production. The range of F.B.I. salaries for all their personnel only classified as "Special Agents" runs from \$3200 to \$4600. The Special Agents in Charge of Field Offices earn from \$4600 to \$6500.

Dictated August 1, 1940

4. Salary increases should be granted only if and when the employee has merited such recognition by outstanding performance of duties.

Declassified / Downgrade to .....

Auth: FO 12958

Date: 28 SEP 98 *NCS 22*

Copy to:  
Administration.

**UNCLASSIFIED**

E. D. Nixon

Dictated by Capt. Phillips  
" 21 August, 1940  
Typed by O. Wesselman

Special Agents and Agents are respectively appointed by the Director of Naval Intelligence, and by the Commandants of Dist

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Authority ND 73643